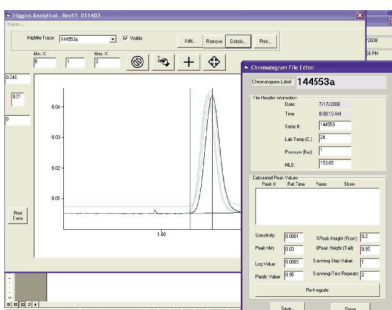


Experience, Expertise, Continuity

Higgins Analytical was founded in early 1994, but that is less than half of the story. The two founders had already been packing commercial HPLC columns for more than fifteen years before that. Besides a lot of expertise, our experience brings an unrivaled continuity to the field.

Total Quality Approach to all Aspects of Design, Manufacturing and Testing

Each HPLC column and analytical cartridge from Higgins Analytical is evaluated by a computerized performance test prior to receiving a quality



control approval. This testing protocol involves a highly accurate statistical moments determination of the column's performance characteristics. These sensitive peak shape and column efficiency measurements can only be made by computerized data logging methods. The raw digital chromatogram for every column we have manufactured since March 1994 is retrievable from our archives.

Product Traceability

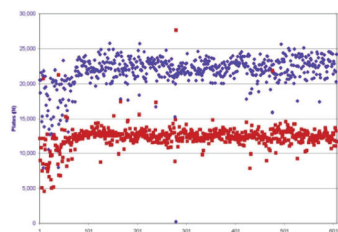
The test data for these serialized columns include sorbent properties and lot number as well as complete description of the test conditions. We are able to trace the serial number of every



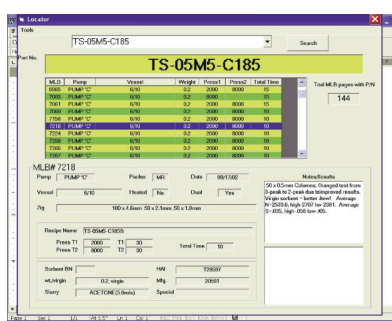
column to the customer that originally purchased the column.

Comprehensive Record Keeping and Statistical Quality Control

Raw digital test data is automatically archived for every column and analytical cartridge we manufacture. As a result, it is a simple matter for us to retrieve comprehensive quality control information and routinely apply it to our statistical process control activities. This



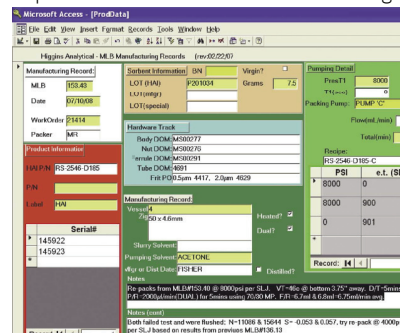
commitment to quality manufacturing and comprehensive record keeping permits us to produce replacement Certificates of Analysis when requested by laboratories complying with their internal GLP needs. And, most



importantly, we are able to assist customers during the lengthy process beginning with method development and optimization to validation and NDA filing by providing comprehensive serial number, manufacturing date, sorbent lot, and performance data for every column they ever purchased.

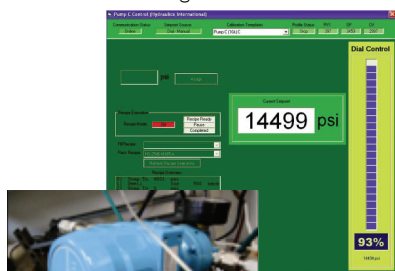
Expert Manufacturing and State-of-the-Art Equipment

Two of Higgins Analytical's staff have been involved with the chemical separations business for over 30 years, others for only 10 or 15. By focusing this expertise exclusively on the separations consumables business, high quality products as well as high quality processes are assured. A key element of this expertise is the electronic manufacturing

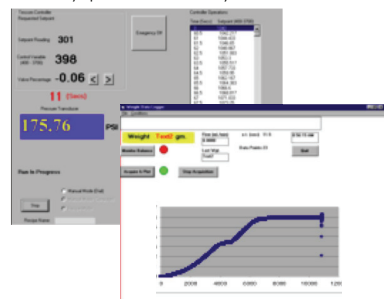


lab book that we have developed. All of our column packing equipment is controlled by this electronic book, and all methods are electronically stored. It is impossible to pack a column without the electronic lab book being completely documented. Processes cannot be

changed without an expert supervisor's intervention. When new processes for new products are developed or optimization is required for an existing method, a complete audit trail is created for every condition change that is made. The packing pumps operate with PID (proportional integral/derivative) controllers allowing for control flow rate,



rather than pressure, throughout the packing process. This is a very important point. Common folklore is that it takes high pressure to pack an HPLC column. Actually, pressure is only the result of a



complex two phase (liquid/solid) flow. This flow, not pressure, is what produces a packed bed. The "pressures" used by many column manufacturers are the result of flow rates that approach the velocities that will produce a "fluidized bed" during certain phases of the packing process, not exactly a condition that will produce a stable, optimally packed column. In addition to being able to control our equipment digitally, we are able to data log the actual conditions as well.

Our unique and highly automated column packing process is based on a closed, continuous flow system employing recoverable, unreactive, and safe fluids. And the best part about it is that it enables Higgins Analytical to manufacture a wide variety of HPLC columns with unrivaled efficiency.

Quality and Environmental Aspects of Process Solvents

Proper composition of slurry and packing solvents is vital to the whole process. Our solvent purification equipment and procedures allow us to address all of the solvent requirements for production and quality control. Not only does this investment permit us to use the highest purity solvents available, it also eliminates much of the expensive and environment-polluting solvent disposal practice characteristically found in today's chemical industry.

Unique Bonded Phase Synthesis

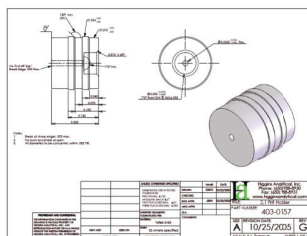
Chemists at Higgins Analytical have been producing bonded phases since 1979. During this long experience, we have pioneered many technologies long before they were "discovered" by others with a bigger marketing clout. Higgins Analytical's introduction of a "No



Requirement for TFA" HPLC column in early 1997 is just one example of our vanguard approach to this field.

Computer Aided Drawings and Numerical Control Machinery

Key to reinforcing our ability to provide the highest performance-to-price ratio products available in the separations consumables industry has been our investment in computer aided design (CAD) technology and computer numerically controlled (CNC) machinery. SolidWorks™ software is used by our engineers which permits us to design HPLC hardware and see it in its



assembled 3D form before we manufacture it. Dedicated tooling and secure backups of machine code assure fast setups and consistent high quality production of all the stainless steel and plastic components in each product line.

Our product development, manufacturing, and testing processes strictly follow a systematic and well documented cycle.

A Certificate of Analysis, like the one below for a 3cm x 10mm cartridge, accompanies each HPLC Column and Cartridge we manufacture

Note: This high performance cartridge is typically used as a guard column.

Higgins Analytical, Inc.
 Expert Manufacturer of HPLC Consumables
 1235 Pear Ave. Ste. 105, Milpitas, CA 94043
 Ph: 650-988-8930 • www.higginsanalytical.com

Serial No. TF-0310-C185

Catalog No.	TF-0310-C185
Description:	TARGA C18 5µm
Dimensions:	30 x 10mm
Sorbent Lot#:	T281180
Particle Size	5 µm
Pore Size	120 Å
Mobile Phase:	70% Acetonitrile in Water
Flow Rate:	4.75 mL/min
Pressure:	5 bar
Temp:	28 °C

Peak #	Rt (min)	Area	Height	Width	Skewness
# 1	0.52	1,917	1.917	0.134	
# 2	0.82	2,009	2.009	0.055	
# 3	1.42	2,897	2.897	0.036	

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